

SAVIOUR MBA | PRODUCT MANAGER

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PROFESSIONAL SUMMARY

I'm a Product Manager passionate about building trustworthy and user-centric financial systems. I've led products across payments, savings, lending, and investment banking by designing reliable onboarding, compliance, and fraud prevention experiences that make finance simpler and safer. Recently recognized as Fintech Product Manager of the Year for innovation and impact in the fintech ecosystem, I focus on building products that not only meet regulatory standards but also earn customer trust. I bring structured problem-solving, clear communication, and hands-on collaboration to every product I build.

WORK EXPERIENCE

UNITED CAPITAL PLC

Product Manager (Consultant)

Lagos, Nigeria | Aug 2025 - Present

- Revamped United Capital's multi-product investment platform, integrating Mutual Funds, Securities, and Trusts into one digital experience.
- Built and launched a wallet funding system with Ucee MFB, supporting direct deposits and instant withdrawals within the investment app.
- Partnered with Compliance and Risk teams to align with CBN and SEC regulations, ensuring operational readiness and audit transparency.
- Designed and deployed an asset-backed loan product, enabling instant liquidity for investors while maintaining portfolio compliance.
- Re-engineered onboarding flows, cutting time-to-first-investment by 30% and improving account activation rates..

SYCAMORE

Product Manager

Lagos, Nigeria | Sep 2023 - Aug 2025

- Drove payment reliability and fraud prevention initiatives across 7 African markets, aligning with local KYC and AML policies.
- Implemented a configurable fraud rules engine, automating real-time decisioning for suspicious transactions.
- Redesigned onboarding and KYC flows for 7 countries, improving regulatory compliance and raising conversion by 12%.
- Implemented A/B testing and retention experiments that lifted customer adoption by 25%.
- Leveraged analytics (Mixpanel, Google Analytics, Netcore) to identify churn patterns and improve user retention by 20%.
- Coordinated cross-functional product roadmap initiatives, aligning growth campaigns and upsell strategies with key stakeholders.
- Designed and launched a transfer reversal system that instantly credits customers for failed or delayed transactions, improving satisfaction, reducing support tickets, and strengthening retention in high-volume payment use cases.
- Designed a "Customer Year in Review" feature, enhancing engagement and brand loyalty through personalized insights.
- Scaled a Campus Ambassador Program across 30+ universities, increasing youth acquisition by 40%.
- Developed a credit scoring model to determine user loan eligibility based on banking insights, thereby stabilizing the organizations Non-Performing Loans (NPL).

GARTMORE TECHNOLOGIES

Product Manager

Remote | Aug 2022 - Dec 2022

- Defined and executed product strategy for a B2C lending platform, achieving 30% user acquisition growth and 20% revenue lift in 6 months.
- Improved sprint delivery efficiency by 25% through roadmap planning and QA alignment.
- Conducted user and market research to identify underserved segments, increasing market share by 15%.

VOGUEPAY

Technical Support Associate (Payments Infrastructure)

Lagos, Nigeria | Apr 2021 - Sep 2021

- Collaborated with Engineering to enhance USSD, card, and transfer systems, improving transaction reliability and reducing drop-offs.
- Produced weekly performance and incident reports to drive cross-functional visibility and risk management.
- Resolved 90% of escalations within 24 hours, cutting monthly backlog by 30%.

COWRYWISE

Campus Ambassador & Team Lead (Volunteer)

Lagos, Nigeria | Mar 2021 - Dec 2022

- Onboarded 240+ students annually through financial literacy workshops and ambassador-led campaigns.
- Partnered with student organizations to deliver education programs, increasing adoption among university communities.
- Executed referral and digital campaigns, boosting app sign-ups and acquisition growth.

EDUCATION

Ekiti State University, B.Sc. Computer Science

- Graduated with a strong foundation in algorithms, system design, and software development.
- Relevant coursework included Database Systems, Software Engineering, Data Structures, Web Technologies, Object-Oriented Programming, providing a technical basis for collaboration with engineering teams.
- Final year project focused on developing a web-based student record system, improving administrative efficiency and user experience. Demonstrating early exposure to system design, data integrity, and user-centric solutions.

CERTIFICATIONS & PROFESSIONAL DEVELOPMENT

AltSchool Africa - Diploma in Product Management | 2023

- Practical, cohort-based training covering the full product lifecycle, roadmap development, stakeholder management, user research, and agile delivery.
- Led live simulations focused on retention models and customer success metrics for complex systems.

ProductDive - Growth Product Management | 2025

- Hands-on training in Mixpanel analytics, retention tracking, funnel optimization, and pricing frameworks.
- Applied growth strategies through group exercises, real-time dashboards, and product experiments.

Product School - Product-Led Growth Micro-Certification | 2022

- Applied the AARRR framework across product case studies, optimizing onboarding and revenue through growth loops and funnel tactics

McKinsey Forward Program - Professional Development Track | 2024

- Developed structured problem-solving, stakeholder alignment, and strategic storytelling skills.
- Applied growth planning and market-entry strategies to emerging market contexts.

Technical Writing Mentorship Program | 2024

- Created product documentation, developer specs, and business-facing user guides.
- Focused on clarity and precision in cross-functional communication and engineering alignment.

Superhuman - AI Workplace Proficiency Certification | 2025

- Built AI literacy and prompt engineering skills using ChatGPT and Gemini.
- Applied generative AI for workflow automation, data analysis, and decision-making.
- Emphasized ethical AI use including bias mitigation and transparency.

Depath Computer Institute - Web Development

- Gained foundational web dev knowledge in HTML, CSS, and basic PHP.
- Enabled better collaboration with engineering on tech trade-offs and feature scoping.

TECHNICAL SKILLS

Product Management & Strategy

- Roadmapping, Prioritization, Stakeholder Management, Go-to-Market Execution

Payments & Fintech Systems

- Payment Gateways (USSD, Cards, Transfers), BVN/NIN Authentication, Fraud Detection Rules, Reversals & Disbursements

Product Infrastructure & Systems

- REST APIs, Webhooks, Event Logging, Onboarding Automation, KYC Workflows

Product Analytics & Growth

- Mixpanel, Google Analytics, Netcore, Firebase, A/B Testing, Funnel Analysis, Retention Modeling

Research & UX

- User Interviews, Journey Mapping, Usability Testing, Prototyping, UX Flow Optimization

Data & Tools

- SQL, Power BI, Notion, JIRA, Trello, Slack, Google Workspace